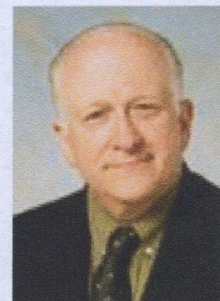


September 27, 2011

## **Ed Fuller, President & Managing Director of International Lodging, To Retire After 40 Years of Service**

Ed Fuller, President & Managing Director of International Lodging, has advised me of his plans to retire on March 31, 2012, after 40 years of exceptional service. Under Ed's leadership, Marriott's presence outside the continental U.S. has grown from 16 properties in 1991 to more than 550 hotels today. Today a Marriott brand flag now flies in more than 70 countries, with approximately 175 additional hotels under construction.



Throughout his career, Ed has lived our corporate values to the fullest, embracing and fostering our commitment to put people first. Most recently, Ed played a key role in the Middle East and Africa, a particularly important role during incredibly turbulent times.

Ed joined Marriott in 1972 as a management trainee and held numerous positions of increasing marketing, sales and operational responsibility. In 1977 Ed was appointed Chief Sales and Marketing Officer for Marriott Hotels. In 1985, he was named regional vice president for Marriott's Midwest Region, based in Chicago. Four years later, he was appointed regional vice president for the Western/Pacific Region, based in Santa Ana, Calif. He assumed leadership of Marriott International Lodging Operations in 1991 as senior vice president and managing director and later was named executive vice president and managing director. He was promoted to president and managing director in 1997. He has been an executive corporate officer since 1997 and chairs the International Development Committee while serving on Marriott's Corporate Growth Committee.

Ed attended Wake Forest University, is a 1968 graduate of Boston University, and is a graduate of the Harvard Graduate School of Business Advanced management program. He served in the U.S. Army as a captain in Germany and Vietnam and was awarded the Bronze Star and the Army Commendation Medal.

Over the years, Ed has served on numerous educational, hospitality and foundation boards and commissions. He is a former president of Boston University's Alumni Association and a former trustee of the University. He currently serves on the advisory boards of BU's hotel and business schools where he is Chairman of the Hospitality Board and was recently appointed to the Boston University Board of Overseers as Vice Chairman. He also serves as Chairman of the Advisory Board at the University of California Irvine, Merage Graduate School of Business, and was recently appointed to the California State University Hospitality industry Advisory Board. In 2010, he was named a Commissioner of travel and tourism for the State of California and, earlier this year, was named Emeritus member of the Travel Industry Tourism Management School Advisory Board at the University of Hawaii. Ed served nine years as the Chairman of the Prince of Wales International Tourism Partnership. His book, *You Can't Lead with Your Feet on the Desk*, was published earlier this year.

Upon his retirement, Ed will be an adjunct professor at the Paul Merage Graduate School of Business at the University of California Irvine and visiting professor at the Boston University. He will assume the role of President of Laguna Strategic Advisors LLC and continue to serve on several business and charity related Boards.

We will miss Ed's wisdom as we continue to grow our global presence. Please join me in thanking Ed for his many contributions to Marriott, to our industry, and to the communities and organizations where he has made a positive impact. We wish him continued success as he travels the road ahead.

(Arne Sorenson, President and Chief Operating Officer, Marriott International)

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